

# Maryland Lodging Monitor



STR data through June 2023

## MARYLAND MONTHLY HIGHLIGHTS — JUNE 2023 vs JUNE 2022

**70.2%** Occupancy 1.5%

\$156.33 ADR 3.8%

\$109.80 RevPar 5.3% Room Rev 7.1% Room Supply

Room Sold 3.2%

| PERCENT CHANGE JUNE 2023 vs JUNE 2022 |       |      |        |          |             |           |  |  |
|---------------------------------------|-------|------|--------|----------|-------------|-----------|--|--|
| GEOGRAPHY                             | Occ % | ADR  | RevPar | Room Rev | Room Supply | Room Sold |  |  |
| Baltimore City                        | 0.4   | 4.1  | 4.5    | 8.5      | 3.9         | 4.3       |  |  |
| MD Western Region                     | 3.9   | 5.3  | 9.4    | 9.2      | -0.1        | 3.8       |  |  |
| MD Capital Region                     | 3.9   | 8.5  | 12.8   | 13.5     | 0.7         | 4.6       |  |  |
| MD Central Region                     | 0.7   | 4.5  | 5.2    | 7.6      | 2.2         | 2.9       |  |  |
| MD Southern Region                    | 10.1  | 2.8  | 13.2   | 1.6      | -10.2       | -1.2      |  |  |
| MD Upper Eastern Shore                | -1.7  | 1.1  | -0.6   | 21.5     | 22.3        | 20.2      |  |  |
| MD Lower Eastern Shore                | -2.7  | -2.5 | -5.2   | -5.3     | -0.1        | -2.8      |  |  |

### MARYLAND CALENDAR YEAR TO DATE HIGHLIGHTS THROUGH JUNE 2023

60.4%

Occupancy 5.9%

\$134.31

ADR 7.6% \$81.12

RevPar 14.0%

Room Rev 14.4% Room Supply Room Sold 6.2%

| P                      | PERCENT CHANGE | CALENDAR Y | EAR TO DATE | 2023 vs 202 | 2           |           |
|------------------------|----------------|------------|-------------|-------------|-------------|-----------|
| REGIONS                | Occ %          | ADR        | RevPar      | Room Rev    | Room Supply | Room Sold |
| Baltimore City         | 42.9           | 38.7       | 98.1        | 101.9       | 1.9         | 45.6      |
| MD Western Region      | -0.5           | 12.4       | 11.8        | 13.1        | 1.2         | 0.6       |
| MD Capital Region      | 27.1           | 38.9       | 76.6        | 95.7        | 10.8        | 40.9      |
| MD Central Region      | 17.2           | 27.9       | 49.9        | 53.4        | 2.3         | 19.9      |
| MD Southern Region     | -1.3           | 12.9       | 11.4        | 11.5        | 0.1         | -1.3      |
| MD Upper Eastern Shore | -0.9           | 15.2       | 14.2        | 15.4        | 1.0         | 0.1       |
| MD Lower Eastern Shore | -7.4           | 7.7        | -0.3        | 0.3         | 0.6         | -6.9      |



#### STR data through June 2023

| MARYLA      | AND CURRENT M | ONTH ACTUAL | s           | MARYLAND YEAR TO DATE ACTUALS |       |          |             |  |
|-------------|---------------|-------------|-------------|-------------------------------|-------|----------|-------------|--|
| MONTH       | Occ %         | ADR (\$)    | RevPar (\$) | MONTH                         | Occ % | ADR (\$) | RevPar (\$) |  |
| January-23  | 46.7          | 111.22      | 51.97       | January-23                    | 46.7  | 111.22   | 51.97       |  |
| February-23 | 53.5          | 117.80      | 63.04       | February-23                   | 50.0  | 114.54   | 57.26       |  |
| March-23    | 59.8          | 126.20      | 75.47       | March-23                      | 53.4  | 119.08   | 63.61       |  |
| April-23    | 63.9          | 132.56      | 84.66       | April-23                      | 56.1  | 122.93   | 68.90       |  |
| May-23      | 67.0          | 147.12      | 98.50       | May-23                        | 58.4  | 128.80   | 75.16       |  |
| June-23     | 70.2          | 156.33      | 109.80      | June-23                       | 60.4  | 134.31   | 81.12       |  |

| MAF                        | RYLAND CURRE | NT MONTH | PERCENT CHA | ANGE FROM I | PREVIOUS YEAR  | R            |                |
|----------------------------|--------------|----------|-------------|-------------|----------------|--------------|----------------|
| MONTH % CHANGE             | Occ %        | ADR      | RevPar      | Room<br>Rev | Room<br>Supply | Room<br>Sold | Room<br>Sample |
| January 23 vs January 22   | 15.3         | 14.5     | 32.0        | 32.7        | 0.5            | 15.9         | 68,150         |
| February 23 vs February 22 | 9.5          | 12.6     | 23.4        | 23.0        | -0.3           | 9.2          | 67,784         |
| March 23 vs March 22       | 9.4          | 12.0     | 22.5        | 22.8        | 0.2            | 9.6          | 68,607         |
| April 23 vs April 22       | 2.0          | 6.8      | 8.9         | 8.7         | -0.2           | 1.8          | 69,274         |
| May 23 vs May 22           | 3.5          | 6.6      | 10.3        | 10.0        | -0.2           | 3.2          | 69,733         |
| June 23 vs June 22         | 1.5          | 3.8      | 5.3         | 7.1         | 1.7            | 3.2          | 69,991         |

### There are five major areas of analysis contained in this report:

- 1) Room Demand Reflects the percent change in the number of rooms sold
- 2) Room Supply Reflects the percent change in the number of rooms available
- 3) Room Rate (ADR) Reflects the average rate paid for rooms sold
- 4) Room Revenue—Reflects the percent change in the amount of revenue collected
- 5) Occupancy Percent Reflects the percentage of rooms occupied

#### The Maryland Regions contained in this report are comprised of the following counties:

- Capital Region: Frederick, Montgomery, Prince George's
- Central Region: Anne Arundel, Baltimore County, Baltimore City, Carroll, Harford, Howard
- Southern Region: Calvert, Charles, St. Mary's County
- Western Region: Allegany, Garrett, Washington
- Lower Eastern Shore: Wicomico, Worcester, Somerset
- Upper Eastern Shore: Caroline, Cecil, Dorchester, Kent, Queen Anne's, Talbot



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STR data through June 2023

|                        | MARYLAN | ID YEAR TO D | ATE PERCENT CHA | NGE FROM P  | REVIOUS YEAR   | 3            |                |
|------------------------|---------|--------------|-----------------|-------------|----------------|--------------|----------------|
| GEOGRAPHY*             | Осс     | ADR          | RevPar          | Room<br>Rev | Room<br>Supply | Room<br>Sold | Room<br>Sample |
| MD Western Region      | 5.3     | 6.0          | 11.6            | 12.7        | 1.0            | 6.3          | 2,987          |
| MD Capital Region      | 12.7    | 14.3         | 28.7            | 29.5        | 0.6            | 13.3         | 22,616         |
| MD Central Region      | 3.0     | 5.8          | 8.9             | 9.7         | 0.7            | 3.7          | 31,289         |
| MD Southern Region     | 10.4    | 5.9          | 17.0            | 5.0         | -10.2          | -0.9         | 2,422          |
| MD Upper Eastern Shore | 2.8     | 2.3          | 5.1             | 11.9        | 6.4            | 9.4          | 2,524          |
| MD Lower Eastern Shore | -0.1    | -1.5         | -1.6            | -2.7        | -1.2           | -1.2         | 8,153          |
| Allegany County        | 11.7    | 10.2         | 23.1            | 23.1        | 0.0            | 11.7         | 944            |
| Anne Arundel County    | 4.5     | 4.5          | 9.2             | 9.1         | 0.0            | 4.4          | 10,203         |
| Baltimore City         | 4.7     | 21.5         | 27.1            | 33.4        | 4.9            | 9.8          | 8,271          |
| Baltimore County       | 2.5     | 7.0          | 9.7             | 10.1        | 0.4            | 2.9          | 5,641          |
| Calvert County         | 28.7    | 12.9         | 45.3            | -16.2       | -42.3          | -25.8        | 444            |
| Cecil County           | 6.7     | 11.6         | 19.1            | 31.3        | 10.3           | 17.7         | 604            |
| Charles County         | 7.0     | 5.0          | 12.3            | 12.3        | 0.0            | 7.0          | 936            |
| Dorchester County      |         |              |                 |             |                |              | 600            |
| Frederick County       | 0.3     | 8.3          | 8.6             | 8.1         | -0.4           | -0.1         | 2,788          |
| Harford County         | -4.8    | 3.7          | -1.3            | 2.6         | 3.9            | -1.1         | 2,805          |
| Howard County          | 3.0     | 9.8          | 13.1            | 15.3        | 1.9            | 5.0          | 3,146          |
| Montgomery County      | 15.4    | 15.4         | 33.2            | 38.2        | 3.8            | 19.7         | 9,029          |
| Prince George's County | 13.7    | 13.6         | 29.1            | 27.2        | -1.4           | 12.0         | 10,799         |
| Queen Anne's County    | -3.9    | -0.8         | -4.7            | 21.0        | 27.0           | 22.0         | 544            |
| St. Mary's County      | 2.0     | 5.6          | 7.8             | 7.8         | 0.0            | 2.0          | 1042           |
| Talbot County          | -1.4    | 2.8          | 1.4             | 1.4         | 0.0            | -1.4         | 582            |
| Washington County      | 2.9     | 4.9          | 7.9             | 9.8         | 1.7            | 4.7          | 1,952          |
| Wicomico County        | 0.3     | 5.8          | 6.1             | 5.9         | -0.2           | 0.1          | 1,351          |
| Worcester County       | 0.0     | -2.4         | -2.4            | -3.8        | -1.4           | -1.4         | 6,682          |

<sup>\*</sup> County data unavailable due to small sample sizes in Caroline, Carroll, Garrett, Kent and Somerset counties.

Data for these counties is included in their respective regions.